Fiscal Estimate - 2009 Session

☑ Original ☐ Updated	Corrected Supple	emental			
LRB Number 09-3617/4	Introduction Number SB-409	J			
credits; awarding grants to the WiSys Technology center in the University of Department of Commerce to award grants to a grants for converting manufacturing facilities; in programs; a pilot program providing microloans	esses; increasing annual limits on angel investment ogy Foundation, Inc.; business plan competitions of Wisconsin System; rural outsourcing grants; required high-technology business development corporation forceasing funding for certain economic developments of for the creation of new businesses; increasing functions of providing an exemption from emergency rule propriations	and an uiring the on and ent unding for			
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Fund Sources Affected Affected Ch. 20 Appropriations GPR FED PRO PRS SEG SEGS 20.143 (1) (a)					
Agency/Prepared By	Authorized Signature	Date			
COMM/ Julie Keal (608) 266-6748	Louie Cornelius (608) 266-8629 12/10/20				

Fiscal Estimate Narratives COMM 12/10/2009

	LRB Number	09-3617/4	Introduction Number	SB-409	Estimate Type	Original
1						

Description

A postsecondary education tax credit for businesses; increasing annual limits on angel investment tax credits; awarding grants to the WiSys Technology Foundation, Inc.; business plan competitions and an emerging technology center in the University of Wisconsin System; rural outsourcing grants; requiring the Department of Commerce to award grants to a high-technology business development corporation and grants for converting manufacturing facilities; increasing funding for certain economic development programs; a pilot program providing microloans for the creation of new businesses; increasing funding for certain technical college training program grants; providing an exemption from emergency rule procedures; granting rule-making authority; and making appropriations

Assumptions Used in Arriving at Fiscal Estimate

The bill creates the following new programs within the Department of Commerce:

- 1. Rural Outsourcing Grants. During the 2009/11 biennium, the department may award grants to businesses for outsourcing work to rural municipalities. These grants may not exceed \$500,000 and may be made from the repayments appropriations for the Wisconsin Development Fund, Minority Business Development Fund, Gaming Economic Development and Diversification, and Rural Economic Development programs. Commerce may write rules to administer this program.
- 2. Grant to High-technology Business Development Corporation. The department shall award \$100,000 annually to the high-technology business development corporation (Wisconsin Technology Council) to fund a grant writer to assist businesses in applying for federal small business innovation research grants. The department shall also award in FY11 \$100,000 for procuring an economic development modelling database for the use of regional economic development entities.
- 3. Wisconsin Development Fund -- Grants for Underutilized Manufacturing Facilities. The department shall in fiscal year 2011 award grants from the WDF not exceeding \$2 million to businesses for converting existing underutilized manufacturing facilities to the production of renewable energy or the manufacturing of equipment used in the production of renewable energy. Commerce may write rules to administer this program.
- 4. Technology Transfer Grant and Loan Program. Commerce may award grants and loans to research institutions to provide money for research and development activities related to the creation or retention of jobs by a business, or to improve the competitive position of a business by improving the innovativeness of the business. The amount of a grant or loan under this section may not exceed \$100,000.
- 5. Wisconsin Development Fund -- Targeted Microloans. Commerce shall establish a pilot program for making loans of not more than \$25,000 at nominal interest rates for the creation of new businesses. Commerce must designate two areas of the state, one rural and one urban, that are affected by high unemployment, and must make the loans only in those areas. The department may not make awards under this section after July 31, 2013. Commerce must write rules to administer this program. Commerce is appropriated \$500,000 in FY11 for this program.

The bill makes the following changes to existing programs in the Department of Commerce:

- 1. Angel Credit Increase. The bill increases the amount available for claiming under the angel credit to \$6.5 million in calendar year 2010 (from \$5.5 million), and to \$20 million in calendar years following 2010 (from \$18 million).
- 2. Early Stage Seed Investment Tax Credit Increase. The bill increases the amount available for claiming under the credit to \$8 million in calendar year 2010 (from \$6 million), and to \$20.5 million in calendar years following 2010 (from \$18.5 million).
- 3. Pleasant Prairie Technology Incubator Center (PPTIC), Current law requires Commerce to award a

\$70,000 grant from the Wisconsin Development Fund to the PPTIC no later than July 31, 2011. The bill requires the grant to be made within 30 days of the effective date of the bill.

4. Regulatory Ombudsman. Create 1.0 FTE position in FY11 funded at \$75,000 for the regulatory ombudsman center.

The bill makes the following funding changes:

- 1. Wisconsin Development Fund -- FY10. The WDF is increased by \$500,000 GPR in FY10.
- 2. Wisconsin Development Fund -- FY11. The WDF is increased by \$2.5 million GPR in FY11.

On a combined basis, these new responsibilities and changes to programs will require an additional 1.0 FTE for administration. This position will develop rules and policies for the programs, develop and implement statutorily required performance measures for the programs, publicize the programs, work with businesses across the state to access the programs, review applications, recommend action on applications, negotiate and enter into contracts with successful applicants, supervise draws on contracts, and work with successful applicants in reporting results. The costs of this position will be as follows.

Salary \$44,900 Fringe \$20,500 Supplies \$ 8,000

TOTAI \$73,400

Long-Range Fiscal Implications

Fiscal Estimate Worksheet - 2009 Session

Detailed Estimate of Annual Fiscal Effect

\boxtimes	Original		Updated		Corrected		Supplemental	
LRB	Number	09-3617	/4	Intro	duction Nu	ımber	SB-409	
A post credits an em requiri corpor develo increa	Description A postsecondary education tax credit for businesses; increasing annual limits on angel investment tax credits; awarding grants to the WiSys Technology Foundation, Inc.; business plan competitions and an emerging technology center in the University of Wisconsin System; rural outsourcing grants; requiring the Department of Commerce to award grants to a high-technology business development corporation and grants for converting manufacturing facilities; increasing funding for certain economic development programs; a pilot program providing microloans for the creation of new businesses; increasing funding for certain technical college training program grants; providing an exemption from emergency rule procedures; granting rule-making authority; and making appropriations							
	-time Costs o Ilized fiscal et		Impacts for	State and/o	r Local Gover	nment (d	o not include in	
II. Anr	nualized Cost	s:			Annualized I	Fiscal Im	pact on funds from:	
					Increased Cos	sts	Decreased Costs	
A. Sta	ite Costs by C	Category						
Stat	te Operations	- Salaries ar	nd Fringes		\$65,4	00	\$	
(FT	E Position Cha	anges)			(1.0 FT	E)		
Sta	te Operations	- Other Cost	S		8,0	00		
Loc	al Assistance							
Aid	s to Individuals	or Organiza	ations					
T	OTAL State C	Costs by Ca	tegory		\$73,4	00	\$	
B. Sta	B. State Costs by Source of Funds							
GP	R				73,4	00		
FE)							
PR	O/PRS							
SE	G/SEG-S							
	ate Revenues ues (e.g., tax				al will increas ets.)	e or decr	ease state	
					Increased R	lev	Decreased Rev	
GP	R Taxes					\$	\$	
GP	R Earned							
FEI								
PR	O/PRS							
SE	G/SEG-S							
I	OTAL State F	Revenues				\$	\$	
			NET ANNUA	LIZED FISC	CAL IMPACT			
					Sta	ate	Local	
NET CHANGE IN COSTS \$73,400					\$			
NET CHANGE IN REVENUE						\$	\$	
Agen	cy/Prepared E	Зу		Authorized	Signature		Date	

Fiscal Estimate - 2009 Session

☑ Original ☐ Updated	Corrected Supple	emental				
LRB Number 09-3617/4	Introduction Number SB-409					
credits; awarding grants to the WiSys Technology emerging technology center in the University of Department of Commerce to award grants to a li- grants for converting manufacturing facilities; incorprograms; a pilot program providing microloans	sses; increasing annual limits on angel investme gy Foundation, Inc.; business plan competitions a Wisconsin System; rural outsourcing grants; req nigh-technology business development corporati creasing funding for certain economic development for the creation of new businesses; increasing functions; providing an exemption from emergency rule propriations	and an uiring the on and ent unding for				
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Fund Sources Affected Affected Ch. 20 Appropriations GPR FED PRO PRS SEG SEGS						
Agency/Prepared By	Authorized Signature	Date				
DOR/ Michael Oakleaf (608) 261-5173	Rebecca Boldt (608) 266-6785 12/8/200					

Fiscal Estimate Narratives DOR 12/8/2009

LRB Number 09-3617/	4 Introduction Nu	umber SB-409	Estimate Type	Original

Description

A postsecondary education tax credit for businesses; increasing annual limits on angel investment tax credits; awarding grants to the WiSys Technology Foundation, Inc.; business plan competitions and an emerging technology center in the University of Wisconsin System; rural outsourcing grants; requiring the Department of Commerce to award grants to a high-technology business development corporation and grants for converting manufacturing facilities; increasing funding for certain economic development programs; a pilot program providing microloans for the creation of new businesses; increasing funding for certain technical college training program grants; providing an exemption from emergency rule procedures; granting rule-making authority; and making appropriations

Assumptions Used in Arriving at Fiscal Estimate

The bill creates a non-refundable post-secondary education income and franchise tax credit for businesses that pay tuition for an employee to attend a university, college, or technical college. The credit is equal to 25% of the tuition paid by a business for an employee to attend school (or 30% if the employee is enrolled in a course of instruction that relates to a projected worker shortage in this state), if the employee is enrolled in a course of instruction and is eligible for a grant from the Federal Pell Grant Program. The taxpayer claims the total amount of the tuition paid for the employee for the taxable year in which the individual graduates from the course of instruction. Unused credit amounts may be carried forward for 15 years.

Under current law, the total amount of all bona fide angel investment credits that may be claimed in a calendar year beginning after 2007 but before 2011 is \$5.5 million and the total amount that may be claimed in any calendar year beginning after 2010 is \$18 million plus an additional \$250,000 for investments in nanotechnology businesses. Under the bill, the total amount of all bona fide angel investment credits that may be claimed in 2010 is \$6.5 million and the total amount that may be claimed in a calendar year beginning after 2010 is \$20 million plus an additional \$250,000 for investments in nanotechnology businesses. The total aggregate amount of angel investment credits that may be certified for all years is \$47.5 million. Angel investment credits may only be claimed by individuals. Investments must be held by the claimant for three years. In calendar year 2008, of the \$5.5 million in angel investment credits that were available, a total of \$2.2 million was certified.

Under current law, the total amount of all early stage seed investment credits that may be claimed in a calendar year beginning after 2007 but before 2011 is \$6 million and the total amount that may be claimed in any calendar year beginning after 2010 is \$18.5 million plus an additional \$250,000 for investments in nanotechnology businesses. Under the bill, the total amount of all early stage seed investment credits that may be claimed in 2010 is \$8 million, and the total amount that may be claimed in any calendar year beginning after 2010 is \$20.5 million plus an additional \$250,000 for investments in nanotechnology businesses. Early stage seed investment credits may be claimed by individuals, corporations, and insurance companies. Investments must be held by the claimant for three years. In calendar year 2008, of the \$6.0 million in early stage seed investment credits that were available, a total of \$4.3 million was certified.

Fiscal Estimate

This fiscal estimate describes the effect of the provisions of the bill related to the post-secondary education credit, the angel investment credit, and the early stage seed tax credit.

Post-Secondary Education Tax Credit - Based on information from the University of Wisconsin System, the Wisconsin Technical College System and the U.S. Office of Management and Budget for federal fiscal year 2009, it is estimated that employers in Wisconsin provide approximately \$54.0 million annually in tuition support for employees in degree-granting programs. Based on information from the UW System Administration, approximately 17% of the 170,000 students in the UW System were eligible for Pell Grants in the 2006-07 academic year. If it is assumed that 1) the employer educational assistance currently provided to employees is for undergraduate study only, and 2) employer-provided educational assistance remains constant across income levels of the employees, then the proposed credit could result in credit claims of approximately \$2.3 million per year (\$54.0 million x 17% x 25%). If all of the assistance is provided for students who are enrolled in a course of instruction that relates to a projected worker shortage in the

state, then the proposed credit could result in credit claims of approximately \$2.8 million per year (\$54.0 million x 17% x 30%). Based on Department data, approximately 75% of all credits claimed in a tax year are actually used to offset claimants' tax liability. Therefore, the fiscal effect would be to reduce revenues by an estimated \$430,000 to \$525,000 in fiscal year 2010 and an estimated \$1.7 million to \$2.1 million in fiscal years 2011 and after. However, to the extent that 1) data are not available to identify employer assistance by level of study or to determine whether the assistance is for coursework relating to a projected worker shortage, 2) the amount of employer-provided educational assistance varies by different academic and income levels of the employees, and 3) the percentage of students who are eligible for Pell Grants will fluctuate due to economic conditions, the fiscal estimate cannot be definitively determined.

Angel Investment Credit - Credit claims could increase under the bill by \$1 million in fiscal year 2011 and \$2 million in calendar year 2012 and thereafter until the aggregate cap of \$47.5 million for all years is reached. Based on a review of returns for taxpayers who claimed the angel investment credit, 90% of the amount claimed was used to offset tax liability. As such, the increased allowable amounts could reduce revenue by as much as \$900,000 (\$1 million x 90%) in fiscal year 2011 and \$1.8 million (\$2.0 million x 90%) in fiscal year 2012 and after until the aggregate cap of \$47.5 million for all years is reached.

Early Stage Seed Investment Credit - Credit claims could increase under the bill by \$2 million in fiscal year 2011 and thereafter. Based on a review of returns for taxpayers who claimed early stage seed credits in 2005, 95 percent of the amounts claimed were used in the year claimed to offset tax liability. As such, the increased aggregate allowable amounts for the early stage seed credit could reduce revenue by as much as \$1.9 million (\$2.0 million x 95%) in fiscal year 2011 and after.

Long-Range Fiscal Implications

Fiscal Estimate Worksheet - 2009 Session

Detailed Estimate of Annual Fiscal Effect

Original Dupdated	Corrected	Supplemental
LRB Number 09-3617/4	Introduction Num	ber SB-409
Description A postsecondary education tax credit for busines credits; awarding grants to the WiSys Technolog an emerging technology center in the University requiring the Department of Commerce to award corporation and grants for converting manufacture development programs; a pilot program providing increasing funding for certain technical college tremergency rule procedures; granting rule-making	y Foundation, Inc.; busines of Wisconsin System; rural grants to a high-technology ring facilities; increasing furg microloans for the creatication program grants; pro	ss plan competitions and loutsourcing grants; by business development anding for certain economic on of new businesses; viding an exemption from
I. One-time Costs or Revenue Impacts for Sta annualized fiscal effect):		·
II. Annualized Costs:		cal Impact on funds from:
	Increased Costs	Decreased Costs
A. State Costs by Category	1	
State Operations - Salaries and Fringes	\$	\$
(FTE Position Changes)		
State Operations - Other Costs Local Assistance		
Aids to Individuals or Organizations		
TOTAL State Costs by Category	\$	\$
B. State Costs by Source of Funds	1	<u> </u>
GPR		
FED		
PRO/PRS		
SEG/SEG-S		
III. State Revenues - Complete this only when revenues (e.g., tax increase, decrease in licer		r decrease state
	Increased Rev	Decreased Rev
GPR Taxes	\$	\$
GPR Earned		
FED		
PRO/PRS		
SEG/SEG-S		
TOTAL State Revenues	\$	\$
NET ANNUALIZ	ZED FISCAL IMPACT	
	State	Local
NET CHANGE IN COSTS	\$	\$
NET CHANGE IN REVENUE	\$See Text	\$
Agency/Prepared By Au	uthorized Signature	Date

DOR/ Michael Oakleaf (608) 261-5173

12/8/2009

Fiscal Estimate - 2009 Session

	Original		Updated		Corrected		Supplen	nental
LRB	Number	09-3617/4	1	Introd	duction Nur	nber Sl	B-409	
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Fund	Sources Aff	ected			Affected	Ch. 20 App	ropriatio	ns
G	PR 🔲 FEC	PRO [PRS D	SEG 🔲 SI	EGS			
Agen	cy/Prepared	Ву		Authorized	Signature			Date
uws/	UWS/ Paige Rusch (608) 263-3307 Freda Harris (608) 262-2734 1				12/2/2009			

Fiscal Estimate Narratives UWS 12/2/2009

LRB Number	09-3617/4	Introduction Number	SB-409	Estimate Type	Original

Description

A postsecondary education tax credit for businesses; increasing annual limits on angel investment tax credits; awarding grants to the WiSys Technology Foundation, Inc.; business plan competitions and an emerging technology center in the University of Wisconsin System; rural outsourcing grants; requiring the Department of Commerce to award grants to a high-technology business development corporation and grants for converting manufacturing facilities; increasing funding for certain economic development programs; a pilot program providing microloans for the creation of new businesses; increasing funding for certain technical college training program grants; providing an exemption from emergency rule procedures; granting rule-making authority; and making appropriations

Assumptions Used in Arriving at Fiscal Estimate

The proposed legislation appropriates \$125,000 annually to the Board of Regents of the UW System to support a business plan competition program existing on the effective date of the bill at two-year and four-year schools, except UW-Madison, that makes entrepreneurial expertise available to students and that ties to campus based entrepreneurship. The bill also appropriates \$400,000 during the 2009-11 fiscal biennium to the Board of Regents to develop an emerging technology center at UW-La Crosse. The bill prohibits the Board of Regents from spending moneys under either appropriation unless it receives matching funds from private contributions. The fiscal effect of this bill would be at least \$525,000 of non-GPR funds. The actual costs to implement the business plan competition program and to develop the emerging technology center at the UW-La Crosse cannot be determined with the information provided.

Long-Range Fiscal Implications

There will be long term fiscal implications to the UW-System to maintain the emerging technology center at UW-La Crosse. These costs cannot be determined with the information provided.